



**Panasonic**  
BUSINESS



# VRF Smart Connectivity



Ver1.0

# CONNECT TO THE FUTURE

VRF Smart Connectivity



# VRF Smart Connectivity Advantages



Easy Design and Plug and Play to Reduce CapEx



Dramatic Reduction of OpEx with Outstanding IAQ



Ultimate Customization



User-/Owner-friendly



# The Future of Control



Date

Short Network Message

Occupancy Status

Room Indoor Temperature

Room Indoor Humidity

Outdoor Temperature\*

System Mode

Fan Mode

Temperature Units

Language

Help



Extremely simple Plug and Play connection to a Building Energy Management System (BEMS) is possible.

Up Arrow

Raise temperature setpoint

Actual Setpoint

Down Arrow

Lower temperature setpoint



Smart **Struxure**

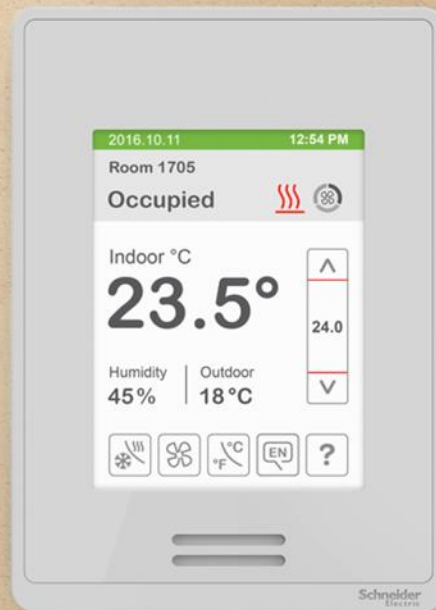


# Guest Room Management Solutions

Deliver exceptional guest satisfaction while optimizing energy and operational efficiency.



At this hotel,  
I have total control  
over my comfort.



A truly comfortable  
experience for guests.



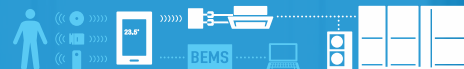
Occupancy sensors  
enabling automatic control  
for outstanding efficiency.

Customization in approx. 20 languages possible



# Smart Energy Management for Small and Medium Offices

Offer employees more comfort while reducing costs and boosting office layout flexibility.



Color and design to match office interiors



CO<sub>2</sub> and humidity sensors for high IAQ

VRF/PAC wireless connection



An office with optimum IAQ generates new business.





# Smart Energy Management for Small and Medium Retailers

Improve customer comfort. Reduce costs. Create new possibilities.



Customer comfort  
and satisfaction  
reflect management  
efficiency.

Energy management for  
high return on  
investment (ROI)

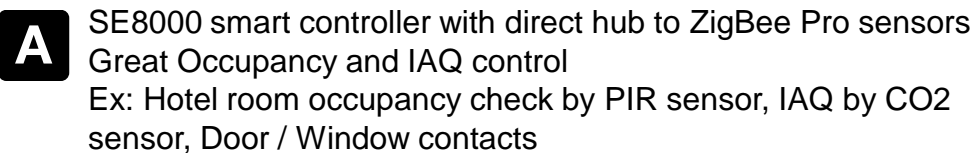


Installation possible  
during business hours  
without closing the store

Easy-to-understand  
Error Description

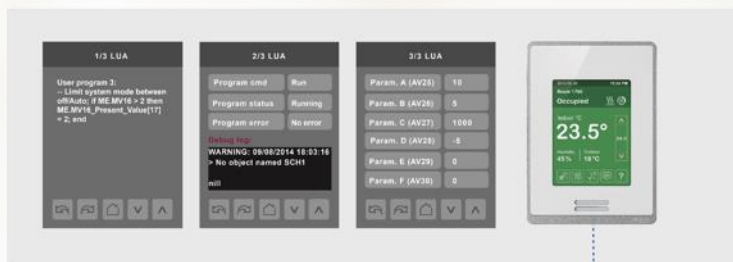


The Smarter Solution to Simplify Energy Management, Optimize Building Efficiency and Drive Savings.





# Innovative Advantage



Programmable logic



Error description



Custom display / icons



CO2 sensor ppm control



Humidity sensors



Built-in PIR sensor control

# Unrivalled Advantage



Set point boundaries



Touch screen / Full color



Multiple languages



Wireless connection between controllers and VRF FCUs

# Wireless Sensors for Room Controllers



There are three types of compact, smart sensors. Batteries last for up to five years and are easy to install and replace.

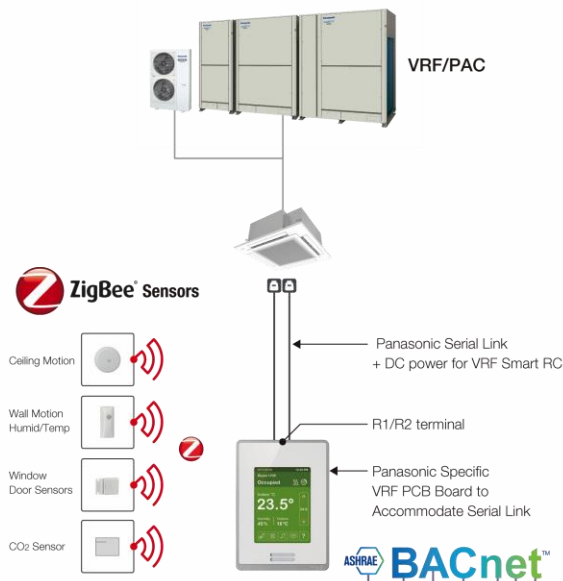




# High Level Product Overview

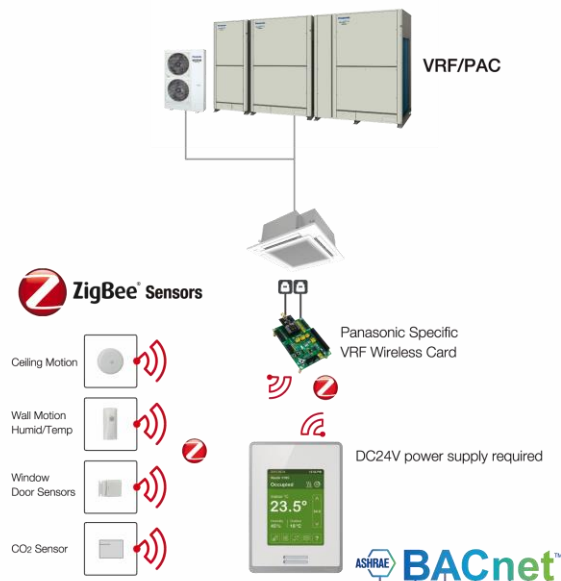


## Wired solution



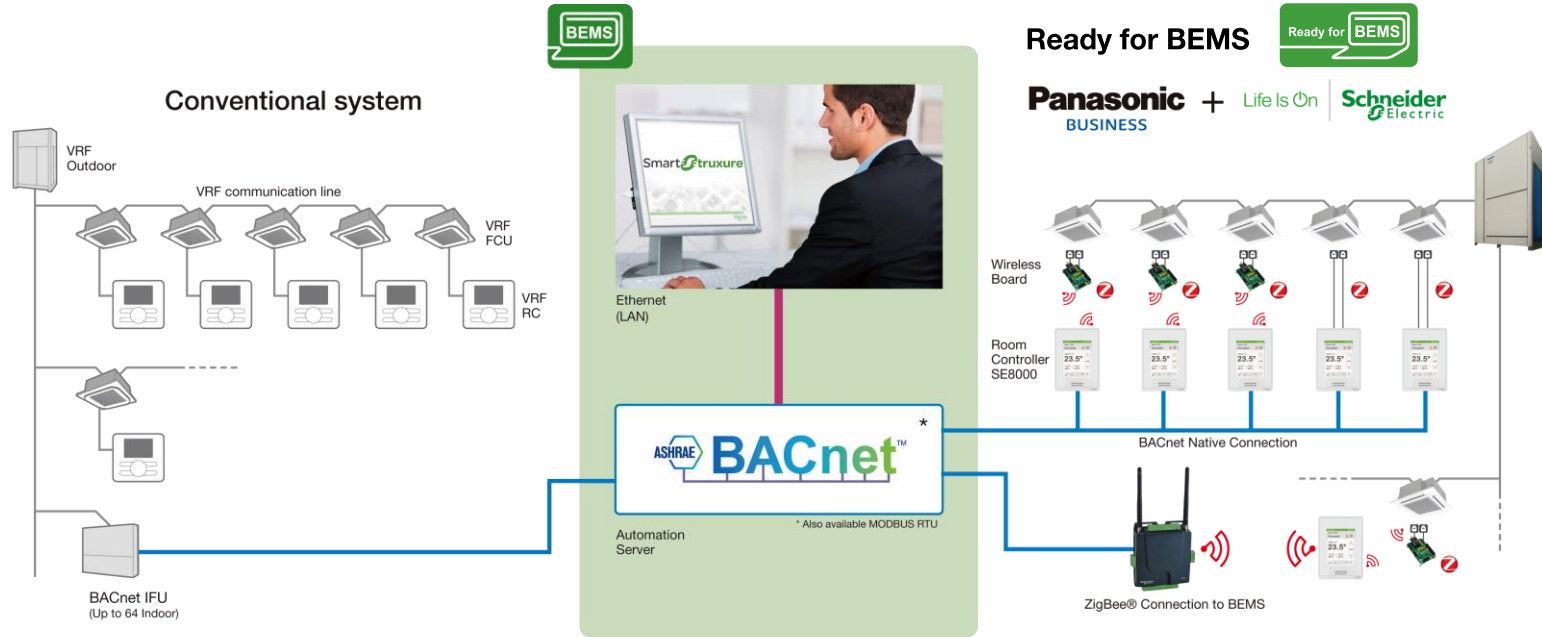
VRF Smart application and HMI  
Powered Over Communication Serial Link  
BACnet, MODBUS, ZigBee®  
One RC to one VRF FCU

## Wireless solution



VRF Smart application and HMI  
Normal Power Supply  
BACnet, MODBUS, ZigBee®  
One RC to one VRF FCU

# Value Proposition Study for BEMS Connection



## Conventional system

Only via BACnet serial interface → Required manual system integration per VRF FCU data → Required BACnet objects manual S/I

Panasonic BUSINESS + Life Is On + Schneider Electric

Via FCU base with native BACnet RC → Advanced plug and play connection



## Part Number



Product name  
Schneider Electric brand - SE8000

Remote Controller Part Number	Description	Brand
SER8150A0B1194P	Panasonic Net Con, RH, No PIR, ZigBee®	Schneider Electric
SER8150A5B1194P	Panasonic Net Con, RH, PIR, ZigBee®	Schneider Electric
SER8150R0B1194	Panasonic Net Con, RH, No PIR, R1/R2	Schneider Electric
SER8150R5B1194	Panasonic Net Con, RH, PIR, R1/R2	Schneider Electric

Interface Part Number	Description	Brand
VCM8000R5094	Panasonic R1/R2 to ZigBee® I/F	-

Sensor Part Number	Description	Brand
SED-WMS-P-5045	SED SEN OCC WALL ZP	Schneider Electric
SED-WDS-P-5045	SED SW DOR/WIN ZP	Schneider Electric
SED-CMS-P-5045	SED SEN OCC CEIL ZP	Schneider Electric

## Wireless Sensors for Room Controllers



SED-WDS-P-5045  
Door/window contact



SED-CMS-P-5045  
Ceiling motion sensor



SED-WMS-P-5045  
Wall motion sensor



Available from  
2017. 2nd Quarter

CO2 sensor

### Features:

- Up to 10 sensors per SE8000
- Up to 5-year battery life, batteries included
- Battery level is a point
- Sensor points visible in SBO when SE8000 is integrated via BACnet MS/TP
- Sensor status and battery level visible in SBE when SE8000 is integrated via ZigBee® Pro
- Integration to SBE only recommended when each MPM is connected to Ethernet and are set as ZigBee® Coordinator nodes